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Dated: 23/08/2009 22:28:00

Ref: Case Study – Liz Amos Associates

Case Study for IT System for Niche Executive Recruitment Firm

Client Company: Liz Amos Associates



Company profile

Liz Amos Associates is a niche executive search firm focusing on the Not-for-Profit sector. The firm has a track record of success in working with clients in education, the public sector, charities, performing arts organizations, trade, representative and regulatory bodies and the arts, museum and heritage world to find the senior executives they need, spanning both functional and specialist appointments and non-executive roles. As a small firm, Liz Amos Associates' hallmark is the strong partnerships they build, committing resource to getting to know their clients well and to understand their specific requirements in order to ensure a successful outcome.

Contact Information

Liz Amos Associates*
100 Pall Mall
London SW1Y 5NQ
Tel: +44 (0)20 7664 8600
lizamosassociates.com

* Liz Amos Associates is the trading name of ELGA Executive Search Ltd

Business situation

Liz Amos Associates Principals knew the IT Partnership for many years and called in ITP for a meeting to decide and finalise the specification for all their Information Technology requirements. These Included:

- 1- Internet Access Services
- 2- File Server for data as well as specialist Executive Search and database Software
- 3- Website and Email Hosting Services



- 4- PC and Laptop Computers as well as Printers, Scanners and Firewalls, Switches and other Network Hardware.
- 5- Mobile phone handsets and Voice and Data Connections.
- 6- Installation, training, configuration, ongoing support and documentation.

Technical situation

The Company had just been set-up and had acquired prestigious new Serviced Offices at 100 Pall Mall in Central London. It needed to urgently setup business operations in a matter of weeks. All the IT was required to be setup almost immediately with strict adherence to an agreed critical path to enable the company to maintain continuity with its client base.

Solution

ITP sent in a System Analyst and a consultant who met with the Principals Gordon and Liz as well as their in-house consultant and the Building Infrastructure Manager. ITP studied the functionality desired, the existing network topology and connection requirements and then prepared a specification for an IT System that would deliver a total solution within a reasonable budget.

We then submitted the specification and pricing for consideration and approval.

Benefits

The System we provided allows for the local as well as remote working via laptops and virtual private Networks and even via Smartphones. It uses state of art Software and hardware to deliver efficiency and meet the demanding deadlines. Workflow is optimised freeing the team to focus on the business

Products and services ITP used

- a) Local server with File finder software
 - i) Dell Power Edge 2950 Series File Server with RAID 5 fault tolerance + APC Smart 3000i Uninterruptible Power Supply 2700W Rack Mount (2U)
 - ii) Microsoft Windows Server 2003 Software With Terminal services + 5 Users
 - iii) AVG antivirus software
 - iv) File finder Software 4 User Package
 - v) Delivery Installation and Configuration (two man-days)



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- b) ITP Server Online backup service
- c) PCs / laptops & Printers for users with suitable software
 - i) Dell Latitude E5500 Notebook with Windows Vista Business and Office 2007 Basic
 - ii) Dell OptiPlex 760 MT Desktop PC with Windows Vista Business and Office 2007 Basic
 - iii) HP LaserJet P 2055dn Printer Network Monochrome Laser Printer iv) HP Colour LaserJet CM 2320fxi Network Colour Laser printer / Scanner Copier
- d) Network Hardware
 - i) DSL Wireless NAT Router
 - ii) Advanced Firewall integrated layered security with VPN
 - iii) 8 Port Network Switch
- e) Web Services in appropriate Domain environment.
 - i) Registration and hosting – lizamosassociates.com and variants
 - ii) Website on that domain
 - iii) Website Content management System
 - iv) Email Hosting on that domain as required via the web.
- f) Mobile connectivity – (We are Vodafone partners)
 - i) HTC Touch Pro and ancillary products.
 - ii) Vodafone Total Business 2000 - 4 User Voice and data package 2000 minutes / 500 Mb data

Services provided by other groups or companies

We used other services provided by Vodafone for the mobile connectivity. We also worked with Dillistones a specialist software provider to Install Filefinder, an executive search software product on the Network Server.

Conclusion

The IT Partnership has years of experience in design supply installation and Support for Complete IT and Fixed and Mobile Data and Telephony Installations like this one. We continue to support Liz Amos Associates as we do hundreds of other customers so that they can carry out what they are good at!